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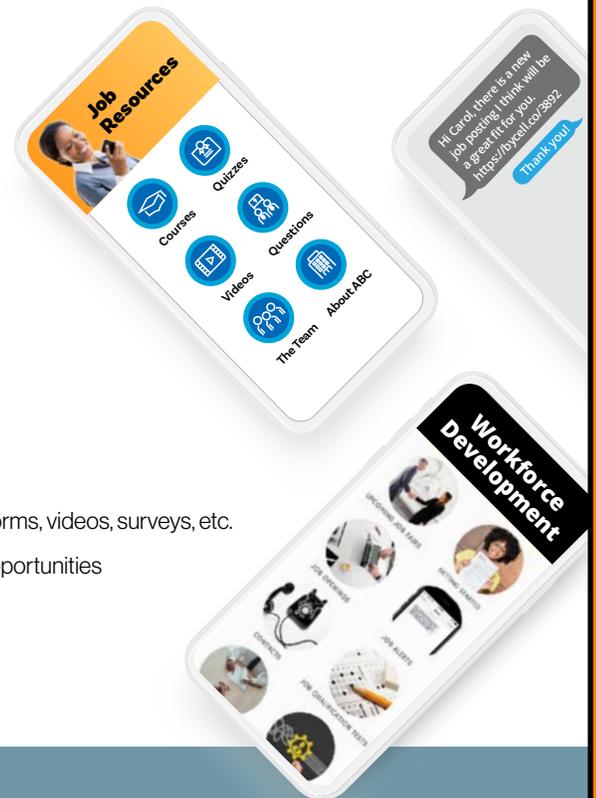
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Christa Mallard
christa@engagebycell.com

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CONGRATULATIONS LEHIGH VALLEY WINNERS



2021 EMPLOYER HONOR ROLL AWARD EMPLOYMENT ADVANCEMENT AND RETENTION NETWORK (EARN)



Whitehall Manor, a Lehigh Valley senior living and personal care facility, works closely with the PA CareerLink[®] Lehigh Valley EARN program to recruit and hire qualified direct care workers to fill its increasing demand for healthcare employees.

2021 GOVERNOR'S ACHIEVEMENT AWARD EMPLOYMENT ADVANCEMENT AND RETENTION NETWORK (EARN)

Angelica Ramseur

Angelica Ramseur joined Lehigh Valley's EARN program in March 2020, diligently enhancing her skills using PA CareerLink[®] Lehigh Valley's remote employability skills programming and training in high demand healthcare occupations. Angelica now works for St. Luke's University Health Network and is continuing her career path toward Registered Nurse Training.



2021 GOVERNOR'S ACHIEVEMENT INDIVIDUAL AWARD - YOUTH

Quamir Lindsay

When Quamir Lindsay enrolled in Lehigh Valley's Out-of-School Youth Program, he wanted to pursue Lineman and CDL-A training. As a returning citizen, he was challenged with balancing training, employment and family responsibilities. Working with PA CareerLink[®] Lehigh Valley, he overcame many barriers and graduated from Northampton Community College. Quamir is now working at Matrix NAC, an engineering and construction company, with IBEW 126.

Conference Information

Win Prizes/Leaderboard

Get to #1 on our leaderboard and win prizes at this year's Annual Conference! Prizes will be awarded based on participation in a plethora of activities offered at the conference ranging from attending workshops, finding items from our scavenger hunt, visiting our sponsor pages, or even entering one of our many excellent Exhibitor Booths! See our [event page](#) for more details about how YOU can win a prize at this year's conference. We appreciate the generous support of our door prize sponsors.

Social Media

Follow us on Twitter @paworkforce using #WkDevWorksPA and #WkDevRisingPA to receive the latest conference information and follow announcements.

Speakers Bureau

Following the conference, PWDA will post the Speakers Bureau on its website at www.pawork.org. The Speakers Bureau is a list of workshop presenters, their organizational affiliation, presentation materials and contact information.

Conference Evaluation

Tell us how we did. PWDA will email an online survey to all registrants. PWDA appreciates your feedback on this year's conference and ideas for next year. PWDA strives to continuously improve the conference to meet the training needs of the workforce development system and its partners.





Schedule-at-a-Glance

Wednesday, May 5th, 2021

10:00 am-11:00 am

Opening Keynote -Dan Rockwell, Leadership Freak

Sponsored by EDSI

11:00 am-11:45 am

Workshops: ROUND ONE

Sponsored by grant Associates

- Youth Engagement and Training: Edtech Tools that Work
- Let's Get Digital
- Investing in Pennsylvania's System-Involved Youth & Adults: PCCD's Approach
- #Prepared4PA: Ensuring the Workforce of Tomorrow
- Leveraging the Future of Work to Drive Impact in Workforce Development - Are You Ready?
- Skills Forward - Effectively Merging Training and Employer Engagement
- Advanced Manufacturing - Skills Gap in Regional PA
- Transcending Crisis and Aligning to Purpose
- Effective Recruitment of Vulnerable Populations: Virtual Strategies During COVID-19

11:45 am-12:15 pm

Lunch Break/Networking

12:15 pm-12:45 pm

Governor's Employer Awards

Sponsored by engage by cell

12:45 pm-1:30 pm

Workshops: ROUND TWO

Sponsored by Emsi

- Designing Stackable Degree Pathways in the Four-Year Postsecondary Sector
- Even Rural Areas: Bringing Digital Workforce Development to Youth Online
- MCOs and WDBs - Turning Alphabet Soup into Employment Outcomes
- Operation Warp Speed - a Work Ready Development Tipping Point
- Building Work Ethic in a Post-COVID World: 5 Strategies to Develop Essential Soft Skills
- Workforce Equity and Access
- Trade Program Update

1:30 pm-1:45 pm

Grab a Snack/Wellness Break

Sponsored by Coach D PACTA
DARRELL ANDREWS Have a passionate way!
PENNSYLVANIA Association of Career & Technical Administrators

1:45 pm-2:30 pm

Workshops: ROUND THREE

- The Secret to Successful Youth Engagement
- The Future of Workforce is Trauma Informed
- Taking Down the Silo: Supporting Competitive Integrated Employment Through Collaboration
- Continuous Quality Improvement Through the Use of System and Compliance Lenses
- Innovative Partnerships - Spotlight on Adult Education as a Workforce Development Partner
- Labor Market Changes Since the Covid-19 Outbreak
- Staying Resilient: Strategies Needed for Apprenticeship Viability
- The Forgotten Talent Pool: Getting Justice Involved Individuals Back to Work
- Rebuilding Workforce Ecosystems Through Skills-Based Hiring

2:30 pm-3:30 pm

Virtual Showcase (w/Networking)

Thursday, May 6, 2021

10:00 am-10:30 am

Governor's Achievement Awards

Sponsored by 

10:30 am-11:15 am

Workshops: ROUND FOUR

- *A New View into Workforce Development Using Employer Data, Industry Trends and Predictive Analytics*
- *Unconventional: The Inclusion Liaison Partnership Model*
- *EARN & Work Ready Redesign and Best Practices*
- *The Business Case for Employer-Assisted Childcare*
- *Developing Pathways to Student Workforce Success*
- *Reimagining STEM: A Collective Impact Approach*
- *Open the Door, Change a Life: Serving Opioid Customers*
- *Think Like the Employer So Everyone Wins*
- *Workforce After the Pandemic: What Changes Should We Plan For?*
- *Apprenticeship, Your Strategic Solution to Needs and How to Access Resources*
- *Labor & Industry Referral System: New Functions of the PA CareerLink® Website*

11:15 am-11:30 am

Grab a Snack/Wellness Break

Sponsored by



11:30 am-12:15 pm

Workshops: ROUND FIVE

- *Best of Both Worlds: Leverage Adversity for Success*
- *Career Workplace Initiative: Closing the Generation Gap*
- *Individuals with Disabilities Can Become More Financially Self Sufficient with PA ABLE and WIPA*
- *Rethinking Teams in a World of Remote Work*
- *Using Google Classroom for Remote Learning*
- *Successful High School Workforce Development Programs and How to Fund Them*
- *Engaging Employees to Grow and Retain Your Workforce*

- *Workforce Development and Out-of-School Time Partnerships: A Natural Connection*
- *Addressing Inequities in the Workforce Using Skills*
- *Introduction to the New Statewide Resource and Referral Tool: RISE PA*
- *50/50: Partnering to Provide Skill Training to SNAP Recipients*

12:15 pm-12:45 pm

Lunch Break/ Networking

12:45 pm-1:30 pm

Workshops: ROUND SIX

- *Aligning Workforce Development with Economic Development: A Multi-Sector Approach*
- *Stories that Matter: STEM Ecosystems Impacting Pennsylvania's Workforce*
- *Create an Online, Remote Workforce Center to Serve & Engage Job Seekers, Partners, Employers & Staff*
- *ApprenticeshipPHL: A Regional Strategy for Developing the Apprenticeship Ecosystem*
- *Assessments: Partners, Pandemics, and Performance*
- *Financial Empowerment: Improving Our Customers' Financial Journey Through Coaching*
- *Micro-Pathways for Economic Mobility: The Role of Community Colleges*
- *The Three R's of Employee Engagement - Recognition, Reward, and Retention*
- *Developing Virtual Networking Skills in BIPOC Youth: An Innovative Approach*
- *RESEA Program Update*
- *Facing the Future of Workers, Together*

1:30 pm-2:30 pm

Virtual Showcase (w/Networking)

Friday, May 7, 2021

10:00 am-11:00 am

Leadership Panel

Sponsored by 

11:00 am-12:00 pm

**Closing Keynote – Elisabeth Sanders-Park
WorkNet Solutions**

12:00 pm-12:15 pm

**Closing Remarks – Carrie Amann Executive
Director, PWDA**

Featured Speakers



Opening Keynote Speaker
Dan Rockwell
Leadership Freak
Wednesday, May 5th, 2021
10:00 am-11:00 am

Sponsored by 

Fuel for the Journey

We all experience energy drain during uncertainty and turbulence. Every meaningful accomplishment uses energy. Forward movement requires energy. How do we replenish this limited resource? Learn how to have conversations that fuel personal energy for yourself, customers, and colleagues.

Dan Rockwell is the author of the highly recognized Leadership Freak blog and co-author of The Character Based Leader. Leadership Freak, read in virtually every country on the globe, has been recognized as the most socially shared leadership blog on the Internet. Over 400,000 people subscribe to Leadership Freak's [social media channels](#).

Inc. Magazine lists Dan as a 'Top Fifty Leadership and Management Expert' and a 'Top 100 Great Leadership Speaker'. The American Management Association lists Dan as one of the 'Top 30 Leaders in Business'.

Dan's articles are also found in the material of the American Marketing Association, the American Management Association, the Society for Human Resource Management, the Deloitte Leadership Academy, Huffington Post, and many others.

Dan has owned two businesses and served fifteen years as a Workforce Development Consultant for a Penn State University Special Affiliate. In that capacity, Dan designed courses, hired and mentored instructors, and delivered hundreds of presentations for local, regional, and global organizations.

Dan travels from Central Pennsylvania to coach and advise leaders, lead workshops, and deliver keynotes to business and community organizations.

Leadership Panel
Friday, May 7th, 2021 10:00am-11:00 am

Sponsored by 
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The Future of Work(force Development)

Leaders from within workforce development discuss the impact COVID-19 has had in the world of work and workforce development, the silver linings we can highlight, and the strategies we need to prioritize for an impactful and servant workforce development system.



**Jennifer Berrier,
Acting Secretary of the
Pennsylvania Department of
Labor & Industry**

Prior to this appointment, Jennifer gained broad knowledge of Labor & Industry through 15 years of impactful and rewarding experience, while serving various leadership roles within the agency. Most recently, she served as Deputy Secretary for Safety and Labor-Management Relations.

As Deputy Secretary, Jennifer was honored to oversee four bureaus that helped vulnerable workers, certified the safety of buildings and other building components, ensured that individuals with disabilities who are unable to work receive social security benefits, and facilitated resolutions in labor mediations and arbitrations.

Previously, Jennifer served as the Director for the Bureau of Occupational & Industrial Safety and prosecuted labor and employment law cases as legal counsel to the department.

Born in Washington state and raised in Central Pennsylvania, Jennifer is a graduate of York College and earned her Juris Doctor from Widener University.

Jennifer currently resides in Harrisburg, Pa., with her four-legged friend, a Boston Terrier/Poodle named "Puck".



**Closing Keynote Speaker
Elisabeth Sanders-Park
WorkNet Solutions
Friday, May 7th, 2021
11:00 am-12:00 pm**

Elisabeth Sanders-Park is a nationally recognized 'tough career transitions' expert and co-author of "No One Is Unemployable" and "The 6 Reasons You'll Get the Job." In the last 15+ years, she has trained more than 30,000 employment/career practitioners and impacted the lives of more than 1 million job seekers across the U.S., Canada, Europe, and Australia. She is known for delivering messages of hope, innovation, and practicality with her signature blend of wisdom and humor.

M E E T T H E T E A M

DOUG SICCHITANO



Doug is an award-winning live Director and Producer with over twenty years of experience in video production and broadcasting. Doug has directed live coverage of town halls, debates, concerts, and sporting events. For nine years Doug directed live coverage of Groundhog Day across the nation, as Director of the media pool feed. He has directed or produced live broadcasts and webstreams for Fox News, Politico, Microsoft, AARP, CSPAN, and ESPN. Outside of the director's chair, Doug has worked on live broadcasts with ABC News, CBS News, CNN, NHL Network, Fox Sports, and TEDx. Doug's passion for video production is clear, as he taps his vast experience to craft a broadcast quality production for your event.

ALLYSON WYNN



Allyson is a proven event producer with more than 20 years of experience in event management, her expertise lies in project management, consumer focused promotion, and strategic execution. Throughout her career, Allyson has excelled in bringing "brands to life". She has demonstrated ability in building the bridge between consumers and their preferred brands. Allyson has honed her craft working on large-scale projects such as the Essence Music Festival, Billboard Music Awards, Oprah Live Your Best Life Tour, and the National Football League Super Bowl. Her passion has earned her national recognition as well as being acknowledged by her peers and professional organizations.

JOSH BIRT



Josh has been producing high quality videos for more than 15 years. He manages the entire production process from the ideation, planning, execution, and quality control. He has successfully led and produced projects nationally and internationally. His client list includes Twitter, Intel Microsoft, and Major League Baseball to name a few. He is also known for his work in editing television shows and producing commercials as well as documentaries.



Award Winners

2021 Governor's Employer Awards

sponsored by



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PA Department of Labor & Industry Office of Vocational Rehabilitation

2021 Governor's Achievement Employer Award

InspectionGo

Tyrone, PA

InspectionGo is a trusted brand in the home inspection industry that provides digital exhibition and back-end services such as accounting, marketing, coaching and inside sales to home inspectors across the nation. They are a company with a nationwide footprint that still maintains a small-town feel.

Ever since relocating to Tyrone, Pennsylvania three years ago, InspectionGo has invested over \$1.5 million to reinvigorate abandoned properties which now perform essential operations for InspectionGo's growing workforce. InspectionGo teamed up with Altoona Blair County Development Corp. to keep the historical, industrial aesthetic of the more than 100-year-old buildings as they updated more than 10,000 square feet of space for their modern and diverse workforce.

In September of 2020, InspectionGo reached out to the Office of Vocational Rehabilitation's Altoona Bureau of Vocational Rehabilitation Services to partner and find quality employees to join InspectionGo's growing team. InspectionGo has been a full and active partner in helping Office of Vocational Rehabilitation customers succeed by creating new positions matching customers' strengths, allowing flexible work schedules, and modifying the workspace to make it more accessible.

With now over one hundred employees, InspectionGo is still a growing employer and hires an average of eight new employees per month. With a starting wage of at least twelve dollars per hour, a lucrative incentive program, and a full benefits package, InspectionGo is an invaluable employer in the community. In addition to InspectionGo's achievements as an employer, they also sponsor various events in Tyrone, including a school supply giveaway that benefits local students every year and working with people with disabilities.



PA Workforce Development Association PA Department of Labor & Industry

2021 Governor's Achievement Employer Award

Klover SEPA, Inc.

Quakertown, PA

Nominated by Bucks County Workforce Development Board

Klover SEPA, Inc. is transforming the way conventional construction is done by manufacturing precision designed, engineered and fabricated, exterior and interior load, non-load, and bearing wall systems. Klover SEPA, Inc. understands the importance of partnering with the Bucks County Department of Workforce and Economic Development and the PA CareerLink® Bucks County to address their workforce development needs.

During the 2020 calendar year, Klover SEPA, Inc. hired 65 new employees and grew their average employee count by 19.4%. Not only does Klover SEPA, Inc. hire new employees, it also takes care of the ones already there. Klover SEPA, Inc. provided 14 incumbent workers with advanced, state-approved registered apprenticeships to advance their skill sets and knowledge, helping employees master their craft and receive a pay raise because of it. 2020 is the second year in a row Klover SEPA Inc. has provided carpenter apprentice employees this opportunity through the (IWT) program offered by PA CareerLink® Bucks County.

Additionally, Klover SEPA, Inc. is interested in promoting today's manufacturing and construction to youth as a viable career path to family-sustaining wages, making time each year to speak with the Construction and Welding cohorts from Upper Bucks County Technical School and promote career paths within each discipline. They host students each spring at their corporate headquarters in Quakertown, PA, providing hands-on experience in their manufacturing facility. They regularly offer students cooperative education opportunities during the school year and, upon graduation, offer students registered apprenticeship opportunities. Klover SEPA, Inc. is also committed to efforts directed at promoting skilled trades to women and bringing them into the skilled workforce.

Klover SEPA Inc. sends female carpenter employees to area high schools to participate in a program that introduces young women to the trades. It is an annual, one-week, hands-on camp where students learn about various trade activities. Klover SEPA, Inc. also participates in the PA State Local Internship Program (SLIP) offering area youth the opportunity for career exploration. They utilize this program for both shop roles and office roles within the organization.

Finally, Klover SEPA, Inc. serves as an industry expert at annual skills competitions such as the SkillsUSA contest, serving as a judge in this highly competitive event for high school students entering the trades. Klover SEPA, Inc. is a valued member of the Bucks County community and is known as the "gold standard" for manufacturing employers everywhere.



PA Workforce Development Association PA Department of Labor & Industry

2021 Governor's Achievement Employer Award

Sintergy, Inc.

Reynoldsville, PA

Nominated by Workforce Solutions for North Central PA

Sintergy, Inc. is a powdered metal company with 70 employees working all shifts over 7 days a week at the Jefferson County plant. Not only has Sintergy, Inc. been able to maintain its workforce during the COVID-19 pandemic, but also created 32 employment opportunities and retained 20 people while maintaining their employment staffing requirements.

Sintergy, Inc. has been posting jobs and partnered with the PA CareerLink® Clearfield County at DuBois for over 15 years. Despite the COVID-19 pandemic limiting in-person training, the PA CareerLink® Clearfield County at DuBois worked with Sintergy, Inc. to conduct two Work Experience programs and one On-the-Job (OJT) training program during this time.

In the past year, Sintergy, Inc. has been recognized as a safe place to work by the Powdered Metallurgy Parts Association (PMPA). They have received a "PMPA SAFETY AWARD" for achieving zero lost time accidents in 2019.

Sintergy, Inc. is also involved in the local Reynoldsville community. They support local baseball teams, scouting members, and the local monthly newspaper with purchasing ads. Sintergy, Inc. is happy to give back to the Reynoldsville community, especially when considering much of its workforce lives there and in the surrounding areas.

Sintergy, Inc. wants to be involved with local workforce and work experience programs to provide youth in the Reynoldsville community self-sustaining and fulfilling work opportunities. Sintergy, Inc. is the ideal partner for the PA CareerLink® Clearfield County at DuBois and is unquestionably deserving of the 2021 Governor's Achievement Employer Award.



**PA Workforce Development Association
PA Department of Labor & Industry**

2021 Governor's Achievement Employer Award

UPMC Health Plan

Pittsburgh, PA

Nominated by Partner4Work

The University of Pittsburgh Medical Center (UPMC) for High Value Care has prioritized building pathways into living-wage jobs and establishing a partnership with the public workforce system. In 2017, UPMC Health Plan began an Environmental Services (EVS) Technician Training program, established with State Impact Grant (SIG) support in 2017. The EVS program has hired and trained more than 300 employees to date. In 2020, UPMC Health Plan continued building on this success with a similar Patient Care Technician Training program, which has hired and trained more than 75 people since it began. In each program, individuals are hired by UPMC Health Plan before training, receive occupational and essential skill training concurrently, are provided with supportive services before and after training, and are placed into waiting jobs at the end of training.

In January 2021, UPMC Health Plan began the Freedom House 2.0 program supported by Partner4Work. Freedom House 2.0 trainees are prepared for work as an Emergency Medicine Technician. During its training, UPMC Health Plan focuses on both essential skills and mental health first aid to ensure that trainees are prepared for the rigors of the job. Graduates of the program are guaranteed an interview with UPMC Health Plan and assistance applying for other open jobs in the region.

UPMC Health Plan is also partnering with PA CareerLink® Pittsburgh to reach out to individuals newly enrolled in Medicaid services to connect them with the public workforce system. Interested job seekers are connected to supportive services, job search assistance, and a UPMC Health Plan recruiter who helps guide the job seeker through the application and interview process. This process fostered deep connections between the PA CareerLink® Pittsburgh and UPMC Health Plan teams and helped refine the referral process of job seeker candidates to ensure referrals meet the needs of UPMC Health Plan and align with the interests of job seekers.

Additionally, UPMC Health Plan serves as a worksite for EARN on-the-job training (OJT) placements. UPMC Health Plan is a strong supporter of the Learn & Earn Summer Youth Employment Program. During the summer of 2020, UPMC Health Plan hosted 12 Corporate interns, providing both in-person and virtual work experiences. UPMC Health Plan, PA CareerLink® Pittsburgh, and Partner4Work plan to further develop their partnership and explore registered apprenticeship opportunities, develop employee retention supports, and deepen the work to ensure those job seekers in Pittsburgh and Allegheny County have pathways into careers with UPMC Health Plan in the future.

UPMC HEALTH PLAN

PA Department of Human Services

2021 Governor's Employer Honor Roll

ChildCare Careers

Pittsburgh, PA

Nominated by Partner4Work - EARN

ChildCare Careers, a childcare staffing source for teacher's aides and educational assistants with locations nationwide, entered the Pittsburgh area in 2015, and by the next year, they had ventured toward the east side of Pittsburgh, establishing a relationship with the Wilksburg Employment Advancement and Retention Network (EARN) program operated by Grant Associates. Since then, the two have combined their resources to create a mutually beneficial relationship, which continues to thrive because of its dedication to providing great services.

At an on-site hiring event held at the Hosanna House in the summer of 2019, two EARN participants made such strong impressions they were offered employment. ChildCare Careers recognizes the obstacles that often thwart EARN participants' employment process and continue to make a conscious effort in taking a 'big picture' approach when walking EARN participants through the hiring process. They work together with the EARN program to help potential client hires address and overcome the barriers that may be causing an obstacle to employment.

Due to unforeseen changes caused by the effects of the coronavirus, the childcare industry was forced to temporarily reduce operations and lay off employees. However, recognizing that the reduced use of childcare would be temporary, ChildCare Careers worked to keep their laid-off employees updated and engaged on a regular basis. ChildCare Careers' communication, as well as commitment, led to the reemployment of the two EARN participants, one part-time and one permanent full-time, after the Coronavirus infection rate was regulated.



PA Department of Human Services

2021 Governor's Employer Honor Roll

West Shore Home

Mechanicsburg, PA

Nominated by EDSI - EARN

West Shore Home's mission is to bring happiness to every home by helping their customers choose the right products and providing the best customer service. Specializing in replacement windows, showers, bath, and walk-in tubs, they are locally owned and operated and recognized and approved by the Better Business Bureau. From start to finish, the West Shore Home experience is designed to leave customers happy and excited about their home by practicing their core values of personal responsibility, integrity, excellence, continuous improvement, and great lives for great people.

West Shore Home began something new this year by giving away bathroom renovations to Health Care Heroes through drawings they hold to show their support and appreciation of those working during this pandemic under stressful circumstances.

It has been difficult to secure employment opportunities as both businesses and participants have struggled to overcome the challenges of the pandemic. Despite these challenges, EDSI had the pleasure to partner and work with West Shore Home's staff to send eligible job seekers to them during the past year. Some of West Shore Homes positions offer the opportunity of working remotely which is a wonderful opportunity for participants with childcare barriers. EDSI shared information and resources to assist them not only with their recruitment process but with their business needs as well.

One such Employment Advancement and Retention Network (EARN) participant secured full-time employment as an Inside Sales Representative earning \$19.75/hour with medical benefits through Capital BlueCross. Currently, they have several positions to fill, including Inside Sales Representatives, Accounting Analyst and in Marketing. EDSI looks forward to a continued fruitful partnership with West Shore Home.



PA Department of Human Services

2021 Governor's Employer Honor Roll

Whitehall Manor

Whitehall, PA

Nominated by Workforce Board Lehigh Valley - EARN

Whitehall Manor will always have a continued need to find qualified healthcare workers to look after its senior residents. Providing compassionate care for the aging citizens of the Lehigh Valley has always been the central mission of Whitehall Manor Senior Living and its affiliates and its basic tenet continues to be quality customer service for its residents.

Whitehall Manor uses the services of PA CareerLink® Lehigh Valley in its efforts to attract workers. In addition to posting positions on the PA CareerLink® website, Whitehall Manor has offered meaningful work opportunities for Employment Advancement and Retention Network (EARN) clients, leading to successful careers within the healthcare industry. EARN clients have found opportunities as Certified Nursing Associates, Personal Care Aids, and Home Health Aides. In their new roles, they provide residents with services such as grooming and bathing, dressing, light housekeeping, meal preparations, laundry, and light exercise. This care is immeasurable, providing a safe and nurturing environment for the residents.

Many EARN participants have demonstrated a desire to find meaningful and rewarding careers in healthcare, especially the care of older individuals. EARN clients know the value of working alongside other healthcare professionals and appreciate the rewards of caring for others. EARN continues to be a vital pipeline for eager job seekers wanting to find career paths in healthcare, and no doubt, employers like Whitehall Manor will benefit from continuing its partnership with PA CareerLink® Lehigh Valley.





Award Winners

2021 Governor's Achievement Awards

PA Department of Labor & Industry Office of Vocational Rehabilitation

2021 Individual Achievement Award

Sheryl Austin
Pittsburgh, PA

Sheryl's life has had one recurring theme: overcoming all obstacles. Whether it be homelessness, childhood trauma, or caring for her son, Sheryl has always been known for her perseverance. Her initial meetings with counselor Daniel Jusinski were difficult, as the need for housing and immediate mental health services acted as seemingly immovable barriers to employment.

Sheryl received the help she needed to circumvent these barriers from her local church and the Office of Vocational Rehabilitation (OVR) and found stable housing, joined several social support organizations, and enrolled in school. Last year, Sheryl was offered a job at Giant Eagle with the help of OVR's business services staff and has consistently reiterated her desire to work there until her retirement.

Sheryl's counselor Daniel spoke favorably of Sheryl, divulging, "My high regard for Sheryl comes from her willingness to set goals for herself that relate only to herself. She fights the urge to compare herself to others or to some arbitrary concept of where she should be in life. A lot of people just as intelligent would end up bitter and focused on setbacks, but she always seems to fall back on faith and a methodical work ethic that I can only admire. When she recovered, I promised I would nominate her for the Governor's Award for Individual Achievement. In my time as a counselor, I can think of no one who I feel is a more worthy candidate."

PA Department of Labor & Industry Office of Vocational Rehabilitation

2021 Student Individual Achievement Award

Jawaun Noaks

Pittsburgh, PA

Jawaun Noaks had difficulty establishing and maintaining appropriate interactions with his peers and those in a supervisory role. He was not involved with any extra-curricular school activities and did not have any specific job goals in mind, nor did he have any intention of attending any type of post-secondary training.

Under the counseling and guidance of his Office of Vocational Rehabilitation (OVR) counselor, John Ulozas, Jawaun began building confidence in himself. Jawaun still lacked practical job skills as he had never worked before but knew he wanted to work with his hands and preferred to work outside. John called on one of OVR's employer partners and set up an On-the-Job Training for Jawaun.

Jawaun worked the summer between his junior and senior year with a local municipality public works department; while there, he spent 20 hours a week cutting grass, cleaning streets, removing graffiti, and completing various other job duties. The municipality was very pleased with Jawaun's performance and asked him to continue to work when he started back to school.

Jawaun, full of confidence after a great summer, decided to try out for the high school football team his senior year. He made the team and successfully managed his responsibilities of practicing, work, and academics. Jawaun's teachers at Westinghouse High School reported a positive change in him and commented that he has become a role model for younger students. Jawaun is building healthy relationships with his peers, empowers them to make good choices, and helps others when and where he can.

As Jawaun approaches the end of his senior year in high school, he is talking about prospective post-secondary training and is exploring the many opportunities he has in front of him. Jawaun has benefited from his involvement with OVR and has developed many skills that he will carry with him throughout his life.

PA Workforce Development Association PA Department of Labor & Industry

2021 Governor's Achievement Award - Youth

Ivy Blanchard

Jamestown, PA

Nominated by West Central Job Partnership



At the end of her junior year in high school, Ivy's mother passed away after battling some difficult medical conditions. With her mother gone and her father not in the picture, Ivy applied and was granted full guardianship of her four younger siblings so they could remain a family in the same household.

Even with this unsurmountable responsibility, Ivy successfully graduated high school and began her academic studies in the fall of the same year at Penn State University Shenango working to become a Registered Nurse. Ivy has proven her dedication with consistent academic accomplishments. She was recognized on the Dean's List at PSU every semester, completed all pre-requisite classes, and was accepted into the Sharon Regional School of Nursing in December of 2019.

As of January 2020, she has been a full-time nursing student. During the initial portion of her nurse training, Ivy was still working part-time on weekends as a Server and Front House Supervisor up until this past fall of 2020. Ivy has been a Workforce Innovation and Opportunity Act (WIOA) In School Youth participant since the spring of 2020 through the WIOA Title 1 program and was awarded an Individualized Training Account.

Goals that have been discussed and for which Ivy has already been working towards are for admission in the Fall of 2021 to the Bachelor of Science in Nursing (BSN) program at the Penn State University Shenango campus. Her long-term goal is to obtain a master's in nursing with a specialization in Emergency Room/Trauma Care.

In Ivy's words, "Minutes before saying my final goodbye to my mother, a nurse had walked into the hospital room. The nurse explained in the most nurturing way what all was soon to come. In that moment, I felt a sense of comfort and peace; she had left a deep impression on me. The nurse I had encountered that day truly inspired me to pursue a career as a nurse."



PA Workforce Development Association PA Department of Labor & Industry

2021 Governor's Achievement Award - Youth

Quamir Lindsay

Lansdowne, PA

Nominated by Workforce Board Lehigh Valley

As a returning citizen and father of two girls, Quamir Lindsay knew completing Lehigh Valley's Out of School Youth Program would not be easy. Quamir completed the You're Hired Employability Skills curriculum, completed assessments and pre-training requirements, and then enrolled in Northampton Community College's Lineworker Program with Class-A Commercial Driver's License (CDL) Driver Training.

Shortly after classes began, Quamir's car was unexpectedly totaled in a hit-and-run accident; this young parent now also faced transportation challenges. He was left with no way to get to school or his part-time job. With the help of his Career Advisor, he utilized bus passes to commute to and from school, and he was guided to the Compass website to apply for assistance.

To make matters worse, Quamir's school closed due to the COVID-19 pandemic. During this time, Quamir was finally reimbursed by his car insurance company and was able to purchase a new car. Classes resumed in June 2020 and Quamir re-engaged with courses and returned to working as an Uber driver to support his family.

Over the summer, Quamir had the opportunity to speak to U.S. Senator Bob Casey in a virtual roundtable event in August 2020, where he shared his struggles and successes. Quamir graduated on November 2nd, 2020 at the top of his class!

He accepted a job offer from Matrix NAC through the International Brotherhood of Electrical Workers (IBEW) Local Union Hall 126 in Reading, PA. He is currently doing substation work as a First Step Lineman Apprentice. His long-term goal is to become a Journeyman Lineman since he loves the trade and has made many friends within his new group of co-workers.

Quamir is now earning \$32.70 per hour and stated he would always recommend the PA CareerLink® to family members and friends in the future. He shared that he will always be grateful to the program and staff for providing the chance to "give his daughters a better life!"

**PA Workforce Development Association
PA Department of Labor & Industry**

2021 Governor's Achievement Award - Adult

Richard Lynham

Rochester, PA

Nominated by Southwest Corner Workforce Development Board

Richard Lynham grew up in "Southie," Boston's Irish working-class community. He spent much of his teenage years struggling with drug abuse and spending time in a juvenile care facility (from which he later escaped). Rich hit the road as drum tech for a local rock band, which led him deeper into a culture of drugs and violence.

Within a few years, he was traveling the country as a rigger for bands including Bon Jovi, Aerosmith, and The Rolling Stones. At age 23, he stopped touring and served 5 ½ years in prison on a felony conviction. Rich's hardcore lifestyle resulted in a critical automobile accident, a fall from a stage roof, and an addiction to the opioid pain medications he was prescribed. Rich eventually became homeless and decided to seek treatment.

He took control of his addiction in 2017 with the help of Light of Life Rescue Mission, Cove Forge Rehabilitation Center, and a series of halfway and three-quarter houses. He began working part-time while staying at Gateway Rehabilitation Center's Moffet House in Beaver Falls, PA. A presentation by one of Gateway's Certified Recovery Specialists motivated Rich to use his addiction and recovery experience to help other individuals in recovery. He also learned about Penn State Beaver's Certified Recovery Specialist (CRS) training program and Opioid grant funding available through Job Training for Beaver County, Inc. (JTBC) to cover the cost.

Rich was referred to PA CareerLink® Beaver County where he met with a JTBC case manager. His case manager coordinated his enrollment into Penn State's CRS program and referred him to the Office of Vocational Rehabilitation (OVR) for additional support. Rich completed the CRS program and obtained his CRS certification in December. He then continued to work with JTBC's case manager and job search specialist to develop a resume, practice interviewing skills, and increase his computer skills. Rich's OVR counselor told him about a CRS position at Resources for Human Development (RHD), a local drug and alcohol addiction treatment center.

Rich applied for the position and worked with JTBC to develop a short-term on-the-job training (OJT) opportunity to help him successfully transition into his new career. Rich now works full-time at RHD and is regarded as a favorite among residents and staff. His co-workers nominated him for a Values Day 2020 award as an "extraordinary professional whose dedication makes a tremendous difference and favorably impacts the lives of the people he supports." Rich will reach his 3 years in recovery date next month and strongly believes in the power of "one addict helping another." He is excited about the opportunity to refer individuals in recovery to the services he received through JTBC, PA CareerLink® Beaver County, and OVR.

Pennsylvania Workforce Development Association PA Department of Labor & Industry

2021 Governor's Achievement Award - Adult

Cindy Weidler

Montoursville, PA

Nominated by Northern Tier Workforce Development Board

After graduating high school, Cindy Weidler went on to pursue a teaching degree and received a bachelor's in art education in 1987. Cindy then married her 1st husband in 1989 and later had 6 children with him. She worked as a substitute teacher, making about \$11,000 a year but was unable to secure a full-time teaching job. She says that during this marriage she suffered mental and emotional abuse which eventually led to a deep depression.

She began attending church and eventually found the courage to leave her abuser. She would later marry again in 2012. She said her happiness was short-lived and before she knew it, she was in another abusive relationship that eventually turned physical. One day she said she had enough and packed all her belongings and left. Cindy struggled to find a teaching position but noticed there were opportunities in nursing, so she applied for the nursing program at Mansfield University. She was accepted but went back to her abuser just 5 months later. She said he promised things would be better this time around, however, the abuse only got worse, and Cindy was harassed to quit school by her abuser. After a few calls to the police, Cindy finally decided to leave for good.

She left that marriage with \$25,000 in credit card debt and spent close to two months in a shelter for homeless battered women. While in the shelter she was able to qualify for low-income housing and started applying for grants to help her pursue becoming a Licensed Practical Nurse (LPN). After being referred by Penn College, she enrolled in the Workforce Innovation and Opportunity Act (WIOA) Adult program in July 2019. She started the LPN program in October and was able to secure the funding to pay for the program. She completed the LPN program in January of 2020, earning a credential.

With the support of Trehab staff, she was able to gain family-sustaining employment. Since leaving her second abusive relationship, she was able to completely pay off \$25,000 in debt. She then went on to purchase her very own home and shortly after that, was accepted into a LPN to Registered Nurse (RN) bridge program in the fall of 2020 at Penn College. Cindy believes that without the help from her church, and the assistance and guidance she received from Trehab, she would not be where she is today. Cindy says, "I am no longer a terrified mouse but rather an eagle that can weather any storm." Cindy is currently working as an LPN at the University of Pittsburgh Medical Center.

PA Department of Human Services

2021 Governor's Achievement Award

Angelica Ramseur

Nominated by Workforce Board Lehigh Valley - EARN



Angelica, a single mother of two, understands the value of hard work and education. She earned her certification and in August 2018 she began working in Florida as a medical assistant. However, only a year later, her family needed her assistance to help care for her grandmother in Allentown.

Collaborating with her employer, Angelica transferred her position to the closest regional office located in Philadelphia and returned to her home state of Pennsylvania, moving her and her children in with a family member. Angelica attempted to balance her many responsibilities, including caring for her children and grandmother, and commuting every weekday from Allentown to Philadelphia for work. But, recognizing the value and importance of family, Angelica resolved that she needed to secure employment closer to home so she could dedicate more time to her family.

In March of 2020, when Angelica joined the Employment Advancement and Retention Network (EARN) program, the state of Pennsylvania was severely impacted by the COVID-19 pandemic, so she secured a position as a customer service representative. After working diligently to overcome childcare and housing obstacles, Angelica realized that she was ready to be an essential worker.

Angelica is now a certified medical assistant, receiving full medical and benefits. Angelica plans to continue her career path by enrolling in the Registered Nurse training program within the next year to fulfill her dreams. The Pennsylvania Department of Human Services recognizes Angelica for her dedication and congratulates her for obtaining financial independence for her family through employment.



PA Department of Human Services

2021 Governor's Achievement Award

Angela Sonoga

Nominated by West Central Job Partnership – EARN

Angela was referred to the Employment Advancement and Retention Network (EARN) Program in March of 2019 to assist with her Registered Nurse training. At the time, she was facing many challenges – separating from her husband, living with her parents and young daughters due to the loss of her family home, and

managing her type 1 diabetes – all while completing nursing school and eventually finalizing her divorce.

Despite everything in front of her, Angela presented a determined, hardworking, and optimistic attitude toward achieving her goals of buying a new home and earned her nursing degree. She was so focused on completing all needed requirements between school and the program that she would take the initiative to schedule activities during her school breaks by gathering study material from her instructors for the classes on her schedule the next semester.

Angela was hired by Sharon Regional Health System two months prior to graduation. She is currently working in the COVID-19 Unit of the hospital and still states that she loves her job. In her own words, “It is exhausting but rewarding when you see the sickest of the patients go home.” She has already received a raise, now earning over \$25 per hour, and was recognized for her outstanding dedication to her patients by being named employee of month in January 2021.

Angela plans to complete the current course of study to obtain her Bachelor of Science in Nursing (BSN) and see where that leads her in the future. The Pennsylvania Department of Human Services recognizes Angela for her perseverance and congratulates her for obtaining financial independence for her family through employment.

PA Department of Human Services

2021 Governor's Achievement Award

Amy Westley

Nominated by Central Pennsylvania Workforce Development Corporation - EARN



When Amy joined the Employment Advancement and Retention Network (EARN) program in November of 2019, she was driven to put the challenges of her past, including a 5-year struggle with substance-use disorder, domestic violence, and a criminal record, behind her and build a better life for herself and her three children.

Amy had already been realizing success on her own, reaching her sobriety goals, removing herself from the domestic violence situation, and successfully graduating from drug court and was ready to realize even more of her goals with the EARN program's help. She worked diligently with EARN staff, participating in case management, workshops and two-generation family events, and practiced interviewing by completing mock interviews, welcoming constructive coaching, and learning to address her criminal history confidently and honestly. She also stayed connected to her case worker at the Union County Assistance Office.

In addition to her interests in working in an office, Amy's long-term goal was to explore entrepreneurship to give back and help others facing substance-use disorder. Amy was co-enrolled in Title I Adult Dislocated Worker and Central Pennsylvania Workforce Development Corporation (CPWDC) Reboot programming designed to help those in recovery remain stable and move forward with comprehensive services and career planning.

Additionally, her Job Developer invited Amy to a Small Business Development Center event where Amy was able to meet and learn from local business owners. A local employer, Log Building Maintenance and Restoration, was so impressed with Amy, they gave her a chance despite her background. Amy accepted full-time employment as an office administrator earning \$12/hour. Amy's parents support her success by helping care for her children while she works. Since starting her employment Amy has received two pay increases and a promotion to a project scheduler for the owner of the business. Amy has also completed Certified Recovery Specialist (CRS) training through Reboot, bringing her one step closer to her long-term goal of helping others in recovery. She recently passed her CRS exam!

Additionally, Amy is training to become an energy healing Reiki Master with a long-term goal of offering holistic healing to those who experience internal struggles. The Pennsylvania Department of Human Services recognizes Amy for her determination and congratulates her for obtaining financial independence for her family through employment.

JEVS Human Services Salutes

PA Workforce Development Association

- Job placement assistance & career transition support
- Skills training, GED & college degree programs
- Help with addiction, mental health & recovery
- Wide range of services for individuals with disabilities



Locations throughout
Greater Philadelphia
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jevshumanservices.org



Chanta, was a participant of JEVS Work Ready program and now has a full time position in the ER department at Jefferson University.



Hershey Lodge® Looks Forward To Welcoming You Back In 2022



Conference Schedule

Wednesday, May 5th, 2021



10:00 am-11:00 am
Opening Keynote
Dan Rockwell
Leadership Freak

Sponsored by:



11:00 am-11:45 am

Workshops: Round One

Sponsored by: **grant Associates**

Youth Engagement and Training: Edtech Tools that Work

Discover and explore trends in educational technology and learning design for well-designed learning experiences that drive performance and impact. See examples of scalable learning platforms that enable consistent quality training, coaching, social learning, games, and collaboration in ways that prepare youth for the future of work.

Presenters

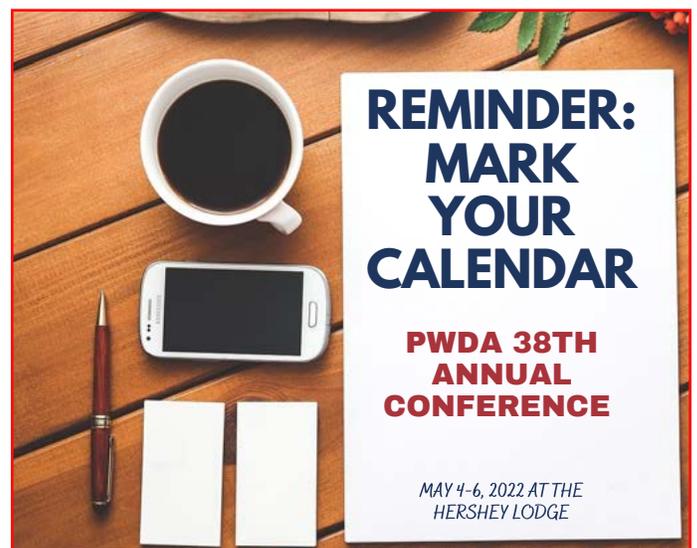
Khaita Wasiyo, Sam Caucci, Soham Khaitan
Learn Tech Teach

Let's Get Digital

The COVID crisis was our industry wake-up call! We were forced to evolve, innovate, and adapt to change our ways! Since last March, we have discovered new methods to engage employers, serve clients, and keep our local communities informed. This workshop will share many digital ways workforce agencies across the country are getting things done. Such methods like online workshops, strategic email campaigns, e-surveys, podcast episodes for training, zoom for client intakes, online employer forums, and much more! It is not too late to blend virtual with in-person services. It is not too late to build upon what has already been done. Join me as I share ten great ways to use a digital approach to achieve better business service outcomes.

Presenter

Mike Fazio, Workforce180, LLC



Investing in Pennsylvania's System-Involved Youth & Adults: PCCD's Approach

As the Commonwealth's justice planning and policymaking agency, the Pennsylvania Commission on Crime and Delinquency (PCCD) mission is to enhance the quality, coordination, and planning within the criminal and juvenile justice systems. In this session, participants will learn about PCCD's investments in strategies that improve outcomes for system-involved youth and adults in communities across the state, including the Pennsylvania Academic and Career/Technical Training (PACTT) Program and support for county reentry coalitions.

Presenters

Madelyn Roman-Scott, Michael Leister, Kelly Williams
PA Commission on Crime and Delinquency

#Prepared4PA: Ensuring the Workforce of Tomorrow

Pennsylvania's State System of Higher Education is building out a Quality Assurance Framework to build adult learning pathways and employer-recognized credentials to drive rapid development in Pennsylvania's high-priority occupations. Partnerships with employers, employer associations, other public education providers, and state government entities will address skilling, upskilling, and reskilling adult learners across six industry clusters. #Prepared4PA provides the framework to build solutions to meet Pennsylvania's workforce demands now and in the future.

Presenter

Hope Lineman
Pennsylvania State System of Higher Education

Leveraging the Future of Work to Drive Impact in Workforce Development - Are You Ready?

Are you ready for the Future of Work? The COVID-19 pandemic has accelerated the adoption of technology, transformed our work and workplaces, and changed the strategies we must employ to prepare the people we serve for the 4th Industrial Revolution. Join us in a lively discussion about the Commonwealth's plan for driving impact in this new world order and to exchange ideas on effective practices and approaches.

Presenter

Sheila Ireland, PA Department of Labor & Industry

Skills Forward - Effectively Merging Training and Employer Engagement

Philadelphia's Skills Forward Initiative is an innovative partnership focused on retraining and deploying workers displaced by the pandemic, economic downturn, and whose jobs are at risk of automation. Over the next two years, the goal is to provide focused-training to 5,000 individuals in three learning tracks in the areas with the most opportunity for employment in the Philadelphia region, while offering options for overall skill development, access to mentors, and direct connection to employment opportunities.

Presenters

Patricia Blumenauer, Tyrone Hampton, Jr.
Philadelphia Works

Advanced Manufacturing - Skills Gap in Regional PA

PA's highly diverse manufacturing industry shares a key characteristic: essential role of production and maintenance talent to produce faster and better, with fewer resources and at a lower cost. Advanced manufacturing occupations are an indispensable part to achieving this objective. This session outlines and quantifies - based on an analysis of 7 counties in eastern PA - the skilled labor needs and shortfall emerging over the next decade for essential advanced manufacturing occupations.

Presenter

Naomi Young, Center for Regional Analysis

Transcending Crisis and Aligning to Purpose

Are your leaders prepared to empathetically lead you back to productivity and engagement after a global pandemic? We know businesses have been financially affected and are looking to recoup losses as soon as possible. Therefore, we created a timely and targeted program to enable just that. "Transcending Crisis and Aligning to Purpose" provides a roadmap to return to high yield productivity, employee engagement, and purpose alignment quickly and effectively.

Presenter

Ryan P McShane, HR Evolution

Effective Recruitment of Vulnerable Populations: Virtual Strategies During COVID-19

The pandemic has created the necessity for workforce and education providers to re-evaluate traditional outreach methods (community events, office walk-ins) that are no longer effective in reaching vulnerable populations. This session is designed to help participants understand why a new recruitment lens is required during COVID-19. Participants learn 1) a formula to create personas and effective messages that engage vulnerable populations; 2) the best outreach mediums to reach vulnerable populations for maximum exposure to your programs; and 3) why you need to rethink your website and create a simple recruitment landing page to generate leads. Case studies and a roadmap to replicate will be provided, along with a communications toolkit from the new #MoveAheadWithAdultEd national campaign that contains templates to tailor for your school.

Presenters

Celina Shands, Maryanne Conlin
Full Capacity Marketing, Inc.

11:45 am-12:15 pm

Lunch Break/Networking

12:15 pm-12:45 pm

Governor's Employer Awards

Introduced by Ami Gatts, PWDA Board Chair

Sponsored by:  **engage by cell**



A blue rectangular graphic with a white Twitter bird icon at the top. Below the icon, the word "FOLLOW" is written in large, bold, white capital letters. Underneath "FOLLOW", the text "US ON TWITTER" is written in smaller white capital letters. A horizontal white line is positioned below "US ON TWITTER". At the bottom of the graphic, the handle "@PAWORKFORCE" is written in white capital letters. At the very bottom, in smaller white capital letters, is the text "TELL US ABOUT YOUR CONFERENCE EXPERIENCE AND USE HASHTAGS #WKDEVWORKSPA AND #WKDEVISINGPA".

12:45 pm-1:30 pm

Workshops Round Two

Sponsored by: 

Designing Stackable Degree Pathways in the Four-Year Postsecondary Sector

Individuals with no postsecondary education have been hardest hit by COVID-19 economic impacts and are less likely to see their jobs recover. Degree pathways that allow workers to earn postsecondary education and credentials in a stackable manner provide a greater chance at short-term recovery than a four-year degree alone. This session will outline a working example of a four-year institution implementing a degree pathway model that includes options for apprenticeship and industry-recognized credentials.

Presenters

Mark Chimel, Lorelee Isbell, Jennifer Pyles
Shippensburg University

Even Rural Areas: Bringing Digital Workforce Development to Youth Online

Due to COVID-19, the summer 2020 work experience program for Employment & Training Inc. was forced to move online. Despite that challenge, our agency served more than 30 youth through a digital "work experience," offering them workforce development training, career counseling, and virtual job shadowing in a no-contact, COVID-safe environment.

Presenter

Candy E. Price-Winnick, Employment & Training Inc.



A graphic showing the back of a person's head and shoulders, looking at a wall covered in various papers, charts, and diagrams. The text "THINKING ABOUT BECOMING A PWDA MEMBER?" is overlaid at the top in a stylized, blocky font. At the bottom, the text "VISIT PAWORK.ORG FOR MORE INFORMATION" is overlaid in a similar font.

MCOs and WDBs - Turning Alphabet Soup into Employment Outcomes

UPMC Health Plan and Partner4Work will share their system-building efforts to align the needs of Able-Bodied Adults without Dependents interested in work with PA CareerLink® services and jobs with UPMC Health Plan and beyond. Managed Care Organizations and Workforce Development Boards have shared interests and common goals. With some coordination and goodwill, strong partnerships can lead to significant employment outcomes and innovative programming.

Presenters

Susie Puskar, Partner4Work
Dan Lavalee, UPMC Health Plan

Operation Warp Speed - a Work Ready Development Tipping Point

The pandemic has undeniably changed the way we work and live. The rollout of Operation Warp Speed pushed boundaries on urgency, creativity, and innovation at an unprecedented rate without sacrificing safety and quality. This initiative has defined the future of work and is here to stay. We will examine the future of workforce development with these challenges in mind. Participants will learn the required technical and behavioral skills, the importance of employer/educator partnerships, development of professional pathways and flexible lifelong learning opportunities, and socioeconomic support systems now required to thrive in the new future of business.

Presenters

Bob Castellucci, Rob Fromuth, Dr. Jared Auclair
Partnership to Prosperity

Trade Program Update

This will update attendee on The Bureau of Workforce Partnership & Operations' effort to expand the Trade Adjustment Assistance (TAA) program in Pennsylvania including the hiring of five Trade Act Navigators. Additional topics to include Trade Co-Enrollment with Workforce Innovation and Opportunity Act Dislocated Worker programs.

Presenters

Marybeth Ferguson, Steve Wolf
PA Department of Labor & Industry

Building Work Ethic in a Post-COVID World: 5 Strategies to Develop Essential Soft Skills

The COVID pandemic has forever changed the workplace as we know it. While important technical skills are eroding, nearly 9 out of 10 hiring managers in the U.S. report that the lack of soft skills is THE most important factor in their hiring, and yet less than 20% of today's employees demonstrate these crucial work ethic behaviors. But there are solutions to develop work ethic skills and improve outcomes for the job seekers we serve.

Presenter

Josh Davies,
The Center for Work Ethic Development

Workforce Equity and Access

The purpose of this session is to provide workforce professionals with strategies to increase equity and access in the workforce. The session will cover: 1) How to advance workforce equity through diversity, equity, and inclusion, 2) How to develop a talent pipeline reflective of our society, 3) How to have effective and safe conversations about race relations in the workplace, and 4) How to create metrics for diversity, equity, and inclusion in Workforce Development.

Presenters

Megan Wagner Ingram and Nithya Pramekumar,
Thomas P. Miller & Associates
Shuana Davis
PA Workforce Development Board

1:30 pm-1:45 pm

Grab a Snack/Wellness Break

Snack offering from Lebanon County Career & Technology Center

Yoga Flow offering from Lauren Ciliberto

Sponsored by:



1:45 pm-2:30 pm

Workshops Round Three

The Secret to Successful Youth Engagement

This workshop will involve an interactive and high-energy conversation pertaining to basic youth engagement. We will review the six important E's to Youth Engagement: Empower, Excite, Educate, Engage, Encourage, and Expose and building your program from ground zero.

Presenter

Solomon McAuley
Centralina Workforce Development Board

The Future of Workforce is Trauma Informed

Presenter will discuss the 2020 launch of the Steppingstone Scholars' Trauma Informed Customer Service Training Program and how this intersection of customer service and evidence-based training is opening doors to competitive employment for low-resourced individuals in North Philadelphia. Presenters will demonstrate how providing Trauma Informed training to employees can lead to more competitive wages and employee retention. Presenters will share data and outcomes from programs, including case studies.

Presenter

Kate Gormley
Steppingstone Scholars

Taking Down the Silo: Supporting Competitive Integrated Employment Through Collaboration

On June 19, 2018, Governor Tom Wolf signed and codified the Employment First Law for people with disabilities. Under this Law, the first consideration and preferred outcome of publicly funded long-term services and supports for Pennsylvanians with a disability shall be competitive integrated employment. The Department of Human Services' Office of Long-Term Living, Office of Developmental Programs, and Office of Mental Health and Substance Abuse Services collaboratively work together and in partnership with PA Workforce Development Board to support Employment First.

Presenters

Randall Loss, Edward M. Butler, and Laura Cipriani
PA Department of Human Services
James Martini, PA Workforce Development Board

Continuous Quality Improvement Through the Use of System and Compliance Lenses

This workshop will describe how Quality Assurance, Monitoring, and Compliance Oversight can guide Workforce Development Boards and One-Stop Delivery System decisions through system and compliance lenses. This approach offers Boards, Workforce managers, and staff an understanding of how these lenses can lead to Continuous Quality Improvement in the delivery of Workforce programs and services, administration of Workforce Innovation and Opportunity Act Title I grant programs, management of Department of Labor performance measures, and compliance with Office of Management and Budget 2CFR Part 200 Uniform Administrative Requirements.

Presenter

Jackie Sakane
Jackie Sakane Consulting

Innovative Partnerships - Spotlight on Adult Education as a Workforce Development Partner

Partnerships are sometimes difficult to develop and maintain, even in the best of circumstances. This workshop will focus on innovative trends and partnerships that developed and strengthened during remote and virtual service delivery among Workforce Innovation and Opportunity Act programs. This session will highlight the experiences and innovations from a panel of adult education providers who will share their experiences working with local partners, business services, Title I services, and reentry programming.

Presenters

KayLynn Hamilton, Chrissie Klinger, Lori Como,
Susan Clauser, Melinda Arcuri
Penn State University



Labor Market Changes since the Covid-19 Outbreak

The Covid Economy: A look at the pre-and post-COVID labor market and its effect on Pennsylvania's industries and labor force. This workshop will discuss what industries were most affected by the Pandemic and how to rebound. We will also look at the Unemployment Compensation data to see who was laid off by industry and demographics. Be the first to see the new data sets we are producing to bring you a greater understanding of your labor market.

Presenters

Mark Hoover, Tim McElhinny
PA Center for Workforce Information and Analysis

Staying Resilient: Strategies Needed for Apprenticeship Viability

Join JFF's Center for Apprenticeship & Work-Based Learning to learn how workforce development boards and community-based organizations expand and adapt the Registered Apprenticeship model for job seekers, opportunity youth, and other disconnected populations during the COVID-19 pandemic and associated recession. Promising practices and strategies will be shared on employer and participant engagement, program pivots, and partnership advancements to sustain and expand Registered Apprenticeship pathways now and into the future.

Presenter

Mark Genua
JFF

The Forgotten Talent Pool: Getting Justice Involved Individuals Back to Work

In this workshop, you will be required to wear a new pair of glasses as we explore the challenges and barriers facing justice-involved individuals. Insights from behind and beyond our prison walls will be shared along with exploring the best practices for getting this untapped labor pool back to work. This workshop will discuss the realities employers face when hiring returning citizens, providing them with essential resources, and retaining this labor pool.

Presenter

Jeffrey Abramowitz, JD
JEVS Human Services

Rebuilding Workforce Ecosystems Through Skills-Based Hiring

Restoring the regional workforce ecosystem is essential to boost economic outcomes for the communities served. Discover how workforce/education partners improve compliance and performance with industry-driven cognitive skill certifications. Gain a deeper understanding of local and regional partnerships that fully integrate education resources and strategies. When workforce leaders align employers with economic development, leaders help expand the local tax base and provide poverty-ending career pathways for entry and middle-skill workers.

Presenter

Jasen Jones
ACT Workforce Group

2:30 pm-3:30 pm

Virtual Showcase

Visit Exhibitors, network with your peers, check the leaderboard, and win the scavenger hunt!



**WESTMORELAND-FAYETTE
WORKFORCE INVESTMENT BOARD**

Congratulations to PWDA and their 37th Annual Conference
Workforce Rising: Prospering in a Time of Great Change!

Thank you for helping businesses enhance competitiveness, upgrading workforce skills, assisting with recruiting efforts, and providing connections between business needs and training programs.

PA CareerLink® Locations:

- PA CareerLink® Westmoreland County at Youngwood
- PA CareerLink® Fayette County
- PA CareerLink® Alle-Kiski

A job for every worker. A worker for every job.

Thursday, May 6th, 2021

10:00 am-10:30 am

Governor's Achievement Awards

**Introduced by Erica Mulberger,
PWDA Board Vice Chair**

Sponsored by:  **Community Workforce Advancements**

10:30 am-11:15 am

Workshops: Round Four

A New View into Workforce Development Using Employer Data, Industry Trends and Predictive Analytics

Please join the Dun & Bradstreet (D&B) Team as they take you on a tour of how they are supporting States in their Workforce and Economic Development initiatives. D&B has a unique way of helping its clients find the best businesses to engage with by utilizing Financial Ratings and Growth Indicators. D&B will take this insight and apply it to the Pennsylvania Business Landscape.

Presenter

*Chip Rogers
Dun & Bradstreet*

Unconventional: The Inclusion Liaison Partnership Model

Stimulate your thinking as we explore an unconventional approach to achieve better employment outcomes for diverse populations and employers. The Inclusion Liaison Partnership Model has supported better diversity, equity, and inclusion outcomes through an intimate partnership model. The model allows an employment professional “outsider” to gain a thorough understanding of an organization’s needs to bridge the awareness, desire, knowledge, ability, and reinforcement gaps that often prevent diversity, equity, and inclusion (DEI) employment initiatives from succeeding.

Presenter

*Bill Frase
Achieva*

EARN & Work Ready Redesign and Best Practices

The Bureau of Employment Programs welcomes you to a discussion on the Employment Advancement and Retention Network (EARN) and Work Ready (WR) program redesign implemented on July 1, 2020. Let’s talk about goals, challenges, and innovative best practices!

Presenters

*Morgan Williams-Fake, Tim Dugan, Josette Makidi,
José Frayre
PA Department of Human Services*

The Business Case for Employer-Assisted Childcare

The COVID-19 crisis has brought to the forefront the challenges of childcare facing many working families. This important workshop will share how employers can tap into available childcare assistance options and how they can implement these programs to support their employees with children. Participants will learn about current research showing the need and benefits of private-sector childcare support strategies, get a menu of childcare assistance options and services available to assist with choosing and implementing a plan, hear examples of how Pennsylvania businesses are supporting their working families, and learn more about childcare tax credits and economic benefits.

Presenters

*Andrea Heberlein, PA Early Learning Investment Commission
Marnie Aylesworth, The Pennsylvania Key
Gene Barr, PA Chamber of Business & Industry*

Developing Pathways to Student Workforce Success

This workshop provides an overview of Pennsylvania’s largest public cyber charter school and a unique all-inclusive career exploration/ readiness and workforce development program, Commonwealth Charter Academy (CCA). This workshop covers strategies and initiatives we implement for students to identify future careers that align with their talents. We will also discuss how CCA secures work-based learning experiences while providing businesses with a steady pipeline of future employees.

Presenters

*Andrew Kalahanis, Ana Meyers, Monique Uttecht
Commonwealth Charter Academy*

Reimagining STEM: A Collective Impact Approach

Pennsylvania's STEM Economy is projected to grow at a rate of 8% through 2026. To meet the workforce demands Pennsylvania communities need to direct their collective resources towards building pathways for learners to acquire the skills necessary for the STEM Economy. Learn about Pennsylvania's approach to building an innovative STEM Workforce.

Presenter

Judd R. Pittman
PA Department of Education

Open the Door, Change a Life: Serving Opioid Customers

This workshop will present the Reboot Program in Central Workforce Development Area. It will focus on customer engagement and support, outreach, and working together with outside agencies to gain a referral. The workshop will also review ways to work with program partners to help these customers overcome barriers and gain training and self-sustaining employment.

Presenter

Erica Kastner
Central Susquehanna Opportunities

Think Like the Employer So Everyone Wins

For many of us, success depends on understanding employer behavior, reactions, and mindset... but it can seem mysterious! Based on 20+ years serving businesses and job seekers across the globe, we have created a simple, reliable, powerful framework for "thinking like the employer" to better serve businesses and help job seekers land faster and shine brighter. Even employers say it helps them clarify their own thinking! This session will teach you the system, explore the many ways to use it in our work, and give you a chance to decide how to use it in your work.

Presenter

Elisabeth Sanders-Park
WorkNet Solutions, LLC

Labor & Industry Referral System: New Functions of the PA CareerLink® Website

How to Use the 2.0 Enhanced Referral System for partner staff. This presentation is highlighting advantages to participating agencies, what that referral process looks like from their end (i.e. email received), and the role these agencies would play in providing supportive services and tracking referrals.

Presenters

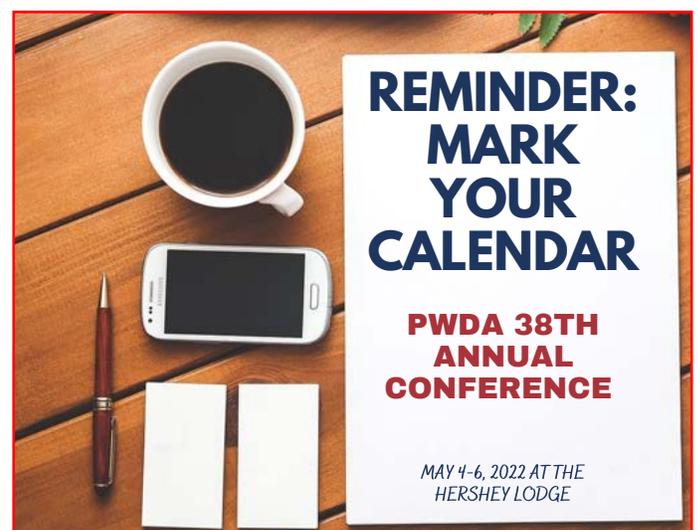
Marie Griffin Dillon, Linda Jack
PA Department of Labor & Industry

Workforce After the Pandemic: What Changes Should We Plan For?

It seemed early in 2020 that the Workforce Innovation and Opportunity Act (WIOA) and Temporary Assistance for Needy Families (TANF) would be reauthorized for a few years with only minor changes; however, the unfolding events of last year make major changes in the workforce development system inevitable. Issues that will resonate in the Biden Administration and on the Hill include equity, social justice, the expected return of millions of underemployed and other workers into the labor force, what to do about outmoded IT in the workforce system; the growing need for training among incumbent workers, lessons learned local workforce areas moved to virtual services, not to mention profound stress regarding the future of work in general. This session will discuss responses to these challenges at the policy, planning/management, and service delivery levels.

Presenter

Robert Knight, Equus Workforce Solutions



Apprenticeship: Your Strategic Solution to Workforce Needs and How to Access Resources

This workshop will introduce workforce professionals to how and why they should tap into apprenticeship as a solution to the workforce needs of employers as well as job seekers. Additionally, Apprenticeship and Training Office staff will introduce attendees to the enhanced resources, knowledge products, digital footprint, and processes related to apprenticeship in PA, as well as discuss future goals and plans of the office.

Presenter

Tara Loew, Jim Reese, Kevin Lyter
PA Department of Labor & Industry
Pam Streich, Workforce Solutions of North Central PA

11:15 am - 11:30 am

Grab a Snack/Wellness Break

**Snack offering from A.W. Beattie
Career Center**

Yoga Flow offering from Lauren Ciliberto

Sponsored by:



11:30 am-12:15 pm

Workshops: Round Five

Best of Both Worlds: Leverage Adversity for Success

The COVID-19 pandemic has consumed everyone's lives over the past year. While the immediate adversity caused workforce operations to immediately pivot, there are some long-term opportunities to serve employers, job seekers, and other partners in new and innovative ways. This session explores best practices in digital, hybrid, and in-person engagement in a post-pandemic world and offers participants practical policies, tools, and strategies to apply in their local workforce areas.

Presenters

Debra Thompson, Mike Lawrence
Strategy Solutions, Inc.

Career Workplace Initiative: Closing The Generation Gap

One size does not fit all when it comes to today's workplace - four generations of workers mean four approaches to work and learn how to adjust to a multigenerational workforce. 69% of adults ages 55 to 64 will be in the labor force by 2029; 50% of all leadership roles in the workplace are held by Gen Xers; 75% of global workforce to be made up of Millennials by 2030. We Prepare, Participate, and Perform at our best and excel with training your company, school, or organization to work with the different generations in the workplace: Employer-to-employee, employee-to-employer, educators-to-students, and students-to-educators.

Presenter

Darryl K. Johnson
DKJ Consulting Group

Individuals with Disabilities Can Become More Financially Self Sufficient with PA ABLE and WIPA

The Work Incentives Planning and Assistance (WIPA) program and the PA ABLE savings program can provide information, resources, and ways to work and save while promoting financial independence. We will discuss the barriers a person with a disability encounters related to saving and earning money through government-sponsored benefits and specific work incentives related to Social Security Administration benefits.

Presenters

Joy Smith, AHEDD
Jenni Kistler, Goodwill Keystone Area,
Ryan Buxton, PA Treasury

Rethinking Teams in a World of Remote Work

Remote work is not a trend - it is here to stay. Remote teams face unique challenges compared to in-person teams. This workshop will discuss Millersville University's transition from a face-to-face learning and working environment to one that is primarily remote. We will recount dysfunctions and pitfalls as we present a model in which remote teams can thrive.

Presenter

Hope Schmids
Millersville University

Using Google Classroom for Remote Learning

This session brings value to remote work and learning during the COVID-19 pandemic. The effort needed to transition an in-person program, activity, or session to an online environment is time-consuming and daunting without knowledge, experience, or resources. This session will address how to approach the transition, platforms that can be helpful, tools to provide engaging instruction, and examples of programs that have begun this transition.

Presenter

Monica Padgett

PA CareerLink® of Lancaster County

Successful High School Workforce Development Programs and How to Fund Them

Attend this session to learn about a partnership between private and public organizations that offer career and college preparation with IT certifications to 53 school districts in South Central PA. Career awareness, career readiness, workplace skills, industry certifications, and college credits combine in a program that efficiently uses workforce development funding through a tiered program model. The immersive program design emphasizes career exploration, skill development, and IT certification exam prep in a distance learning format that enables wide reach and impact in the service area.

Presenters

Ryan Korn, Andy Petroski

Harrisburg University of Science & Technology

Engaging Employees to Grow and Retain Your Workforce

Employees are a company's greatest asset. How you treat them is how they treat your customers. Success in attracting and retaining employees in the new economy depends on the culture you create.

Presenters

Allen Norton, Dee Yingst

PA Chamber of Business & Industry

Workforce Development and Out-of-School Time Partnerships: A Natural Connection

This session will focus on ways to connect Workforce Development sites with their local out-of-school time (OST) entities. In many cases, OST sites such as afterschool programs and camps are already doing career preparation and STEM activities and would like to align their programming with workforce development. Most of the OST activities are hands-on, minds-on, and focus on building employee-ready skills that the workforce is currently missing. OST sites would like to assist with the development of pre-apprenticeship experiences and work with employers.

Presenter

Dr. Winnie Black

Central Susquehanna Intermediate Unit - Center for Schools and Communities

Addressing Inequities in the Workforce Using Skills

COVID-19 did not cause inequities in the workforce. It only exacerbated an issue that already existed. This session will look at research conducted in partnership with UNCF and the Harvard Kennedy School looking at inequities in two communities among the black population. This session will provide an opportunity for community stakeholders to examine their approaches to solving these inequities through skills identification, addressing skill gaps, and understanding the career pathways based on labor market data.

Presenter

Dr. Chris Laney, EMSI

Introduction to the New Statewide Resource and Referral Tool: RISE PA

Have you or the participants you work with ever needed help but didn't know where to go? Launching this year, the new statewide RISE PA tool is an accessible, person-centered system to help people locate resources and connect with critical services such as food, housing, transportation, child care, and employment programs. This workshop will introduce you to this essential tool and how it can help you and your participants address barriers and achieve long-term outcomes.

Presenter

Nora Carreras, PA Department of Human Services

50/50: Partnering to Provide Skill Training to SNAP Recipients

Nearly 1 in 7 Pennsylvanians receive Supplemental Nutrition Assistance Program (SNAP) benefits, previously known as food stamps. But did you know that there are federal funds available to provide voluntary education and training services to SNAP recipients? If you're interested in learning more about how community-based organizations partner with PA Department of Human Services to help SNAP recipients achieve family economic security while bringing fresh federal workforce dollars into our communities, this session is for you!

Presenter

Andrew Prihar

PA Department of Human Services

12:15 pm-12:45 pm Lunch Break/Networking

12:45 pm-1:30 pm Workshops: Round Six

Aligning Workforce Development with Economic Development: A Multi-Sector Approach

This presentation will discuss how best to align workforce development initiatives with economic development initiatives in the post-COVID 19 environment. In 2021, some displaced workers will seek employment in new and emerging industries, while others will select a path of self-employment or entrepreneurship. This presentation will provide workforce development professionals with the knowledge and expertise to develop impactful programming to align workforce needs with regional or state economic development plans.

Presenter

Margaret Bachelar

Penn State University - Brandywine

Stories that Matter: STEM Ecosystems Impacting Pennsylvania's Workforce

The collective impact model brings people together, in a structured way, to achieve positive change. STEM ecosystems across PA are leveraging this model to improve our STEM workforce. Workforce-based stories from PA regional ecosystems will provide the attendees with a birds-eye view of the collective impact model and how to apply it to the workforce development environment. Join us as we share our success stories and how they can work for you.

Presenters

*Alexandra Konsur-Grushinski, Dr. Demetrius Roberts,
Colleen Smith, Dr. Winnie Black*

Northeastern Educational Intermediate Unit 19

Create an Online, Remote Workforce Center to Serve & Engage Job Seekers, Partners, Employers & Staff

Learn how to serve your customers pre- and post-pandemic, virtually with online tools such as a Learning Management System and Case Management System. Exploring remote solutions for applications, intake, digital signatures, orientation, content, tools, job matching and time tracking.

Presenter

Harrison Tonne, Career EDGE

ApprenticeshipPHL: A Regional Strategy for Developing the Apprenticeship Ecosystem

ApprenticeshipPHL is a regional public/private collaborative focused on the goal of growing Apprenticeship in the region. ApprenticeshipPHL develops partnerships in the apprenticeship ecosystem of employers, intermediaries, educational partners, sponsors, workforce systems, and community-based organizations. During this session, we will explore how ApprenticeshipPHL was established and has evolved. We will emphasize partnership development, communications strategy, organizational development efforts, and lessons learned.

Presenters

Maria del Mar Cabiya, Edison Freire

JEVS Human Services

Cassandra Shavney, Philadelphia Works

Assessments: Partners, Pandemics and Performance

During the pandemic, partners in the Northwest PA (NWP) CareerLink system are collaborating to ensure participants are safely assessed before entering training. Due to building closures and limited face-to-face interactions, assessments are conducted remotely to meet the needs of participants and partners. This collaboration has fostered increased communication and data sharing between partners. NWP continues to look for ways to make remote assessments sustainable beyond the pandemic to meet participants' needs.

Presenters

*Amanda Kimmy, Jean Blaine, Brenda Raye, Carole Krouse
NWP CareerLink®
Northwest Tri-County IU5*

Financial Empowerment: Improving Our Customers' Financial Journey Through Coaching

Money and finances take up a lot of time and resources, especially for those who can least afford it. Helping customers get a handle on their finances by setting up a bank account, understanding their credit report, and saving for the future make a big difference in self-sufficiency outcomes. Join Grant Associates as we share strategies and best practices for integrating financial literacy and financial coaching directly into workforce service delivery.

Presenter

Amanda Wolosz, Grant Associates

Micro-Pathways for Economic Mobility: the Role of Community Colleges

How might community colleges pursue strategies to deliver faster, flexible, high-demand pathways and build effective regional employer partnerships? Panelists will discuss the Community College Growth Engine Fund, an initiative led by the Education Design Lab to create micro-pathways in high-growth, well-paying fields at six community colleges and systems. Learn how micro-pathways, cutting-edge research on skills from the Federal Reserve, and learner-centered design drive equitable systems change that can unlock economic mobility for workers.

Presenters

*Kyle DeMaria, Federal Reserve Bank of America
Don Fraser, Education Design Lab
Dr. Stacy Townsley, Ivy Tech Community College*

The Three R's of Employee Engagement- Recognition, Reward, and Retention

Employee engagement drives performance and performance is driven by the employee's emotional need to feel valued by the company. Recognition and reward programs can lead to greater retention, employee engagement, and performance. In this session, we will provide simple tips and strategies for employee recognition and uncover best practices and ways to use learning and development as a reward and retention strategy.

Presenters

*Laurie A. Dawkins, Cathy Martin
Workplace Talent Solutions*

Developing Virtual Networking Skills in BIPOC Youth: An Innovative Approach

Networking is a critical skill for job seekers but is challenging for low-income Black, Indigenous, and People of Color (BIPOC) who lack access to professional networks. This workshop describes a partnership between PA CareerLink® Philadelphia and the Urban Technology Project to provide virtual professional networking training to a cohort of black and brown youth technology apprentices. Students learned how to network, craft their elevator speeches, and optimize LinkedIn profiles. Training included virtual networking practice in breakout rooms with feedback from workforce professionals.

Presenters

*Barbara Hauck-Mah, PA CareerLink® Philadelphia
Adina Tayar, PA CareerLink® Philadelphia
Shana Savage, School District of Philadelphia*

RESEA Program Update

What's happening with Re-Employment Services & Eligibility Assessment (RESEA)? This program will provide an update on the restart of the RESEA program and the delivery of the program in a virtual environment.

Presenter

*Crystal Houser
PA Department of Labor & Industry*

Friday, May 7th, 2021

Facing the Future of Workers, Together

Technology and the Pandemic are rapidly reshaping life and work. Where and how we do (or don't) work is affected by A.I, Automation, and Machine Learning. Remote work, gig work, and lack of work are all realities forcing businesses and the government to better prepare current and future talent. How will regions prepare workers so innovative economic engines run? How can we realistically educate, train, and connect displaced talent to the work of the future? A new urgency is here. Consensus, commitment, and vision lead to deeper, structured collaboration between industries, civic leaders, and many more. This workshop leapfrogs recovery and shows how the PHL region is leveraging a global crisis to re-imagine how political, economic, and talent solutions are created and executed: in strategic, modern, and collaborative ways.

Presenter

Anne Gemmell, Future Works Alliance PHL

1:30 pm-2:30 pm

Virtual Showcase (w/Networking)

10:00 am-11:00 am

Leadership Panel:

The Future of Work(force) Development

Sponsored by:



Featuring:

Jennifer Berrier, Acting Secretary
PA Department of Labor & Industry



11:00 am-12:00 pm

Closing Keynote

**Elisabeth Sanders-Park
WorkNet Solutions**

12:00 pm-12:15 pm

Closing Remarks

Carrie Amann Executive Director, PWDA



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PA Workforce Development Association Members

The following organizations are Members of PWDA. Members are critical organizations, businesses, agencies or institutions with a workforce development mission and members of Pennsylvania's workforce development system. To learn more about PWDA membership and join this growing network of partnering workforce development professionals, visit us at <https://pwda.memberclicks.net/>.

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Montgomery County Intermediate Unit
New Castle School of Trades
Northern Pennsylvania Regional College
Northern Tier Workforce Development Board
NuPaths



Meet the Exhibitors!

American Medical Certification Association

Danielle Sadighi

danielle@amcaexams.com

American Medical Certification Association (AMCA) is proud to provide national certification exams affording candidates the opportunity to excel in the allied healthcare industry. It is AMCA's mission to deliver high-quality certifications combined with superior customer service. AMCA has partnered with over 1,000 test sites in 47 states and 13 countries. Last year alone, AMCA attended and exhibited at over 38 conferences and has supported over 6,500 healthcare facilities with verification of certifications leading to healthcare jobs. AMCA continues to provide FREE study materials and practice tests, FREE job placement assistance, FREE instructor testing, along with comprehensive reporting and our top-quality customer service.

Career EDGE

Harrison Tonne

harrison@careerteam.com

Career EDGE is a workforce development technology company, offering the only Learning Management and Case Management System for Workforce Development Professionals.

Coach D

Darrell "Coach D" Andrews

info@coachdspeaks.com

Coach D has been a global leader in the areas of virtual motivation, training and development, and organizational success strategies for close to 2 decades. He and his team of associates have been contracted to provide innovative virtual solutions ranging from high energy speeches to long term training and consulting projects. Darrell Andrews Enterprises, Inc., has been a global leader in the areas of virtual motivation, training and development, and organizational success strategies for close to 2 decades. He and his team of associates have been contracted to provide innovative virtual solutions ranging from high energy speeches to long term training and consulting projects.

Dun & Bradstreet, Inc.

Jason Probst

probstj@dnb.com

Dun & Bradstreet, Inc. is a leading global provider of business decisioning data and analytics for almost 200 years. Our public sector solutions support Federal, State & Local Government missions.

EDSI

Larry Melf

lmelf@edsisolutions.com

EDSI (Educational Data Systems, Inc.) is a national workforce development, talent solutions and consulting company with a passion for helping great companies and communities train and retain great people. EDSI works with regions, employers, and jobseekers to overcome their most challenging obstacles. Founded in 1979 and headquartered in Dearborn, Michigan, the company employs more than 800 people across the country.

Eduready

John Lohr

john@eduready360.com

At Eduready360, our goal is to revolutionize the way software is used in the world of education. Our collection of innovative cloud-based software solutions are designed to solve the unique struggles of educators, school administrators, and the other staff members that many other companies seem to have forgotten about. Work-Based Learning Coordinators are a great example of this. We designed a complete software solution around the unique challenges of tracking work-based learning experiences offered at career and technology centers.

Engage by Cell

Christa Mallard

christa@engagebycell.com

Engage by Cell's mobile platform is a powerful way to put your resources directly into job seekers' hands. With our two-way text messaging and custom mobile web apps, you can effectively engage, train, and connect people with jobs and the services you provide.

PA Office of Vocational Rehabilitation

Rob Hodapp

rhodapp@pa.gov

The PA Office of Vocational Rehabilitation (OVR) is a state vocational rehabilitation agency, one of 79 across the country and US territories. PA OVR's mission is to assist Pennsylvanians in preparing for, attaining, and maintaining employment.

Smith & Solomon

Randy Hamilton

rhamilton@smithsolomon.com

Smith & Solomon Driver Training. We are the Premier Commercial Driver's License (CDL) Trainer in the Eastern Part of Pennsylvania.



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